

Community Entrepreneurs Leadership Programme – Call for Content and Support Providers

Introduction

Power to Change in partnership with the Virgin Money Foundation are seeking to appoint an expert content and support provider (or network/consortium of support providers) to support community enterprise leaders in the North East of England and Yorkshire and Humber regions participating in its Community Entrepreneurs Leadership Programme.

Power to Change and the Virgin Money Foundation share a vision of the sustainable regeneration of communities, led by people who love the places in which they live. Community enterprise leaders work relentlessly and display huge agility to make where they live better for everyone. They played a vital role before and during the Covid-19 pandemic and will continue to take the lead in driving positive change and responding to future challenges.

Like all businesses, they need to continually evolve and improve to meet these challenges. That's why we're developing the Community Entrepreneurs Leadership Programme to support them to refine their leadership and management skills in order to strengthen their organisation and deepen its impact within their community.

The programme will run between March 2022 and June 2024 and support community enterprise leaders in the North East of England and Yorkshire and Humber who haven't traditionally accessed mainstream leadership training, providing a 16 month programme that balances tailored 1:1 development with group learning. It aims to support community leaders to build their confidence, resilience, skills and networks to progress their leadership and their organisations to the next stage.

The opportunity

We are seeking to appoint a specialist support provider (or network/consortium of support providers) to develop and deliver content for:

- (i) a schedule of in person group capability learning sessions, and
- (ii) a call-off of 1:1 capability support

for community enterprise leaders participating in its Community Entrepreneurs Leadership Programme.

The Community Entrepreneurs Leadership Programme will support two cohorts between March 2022 to June 2023 (one cohort in each region, and up to 10 leaders in each cohort) with a further two cohorts scheduled for support from March 2023 to June 2024, subject to a programme and budget review in 2022.

We are seeking proposals from support providers to deliver support initially to the first two cohorts under the programme (March 2022 and June 2023), with the option to extend contracts for delivery for further years subject to satisfactory performance and at Power to Change's and Virgin Money Foundation's sole discretion.

The total budget available for support provider to support the first two cohorts (in 2022/23) will be:

- (i) £36,000 inclusive of VAT and expenses for pre-development work and delivery of the schedule of in person group capability learning sessions.
- (ii) up to £120,000 inclusive of VAT will be available for community leaders to seek one-to-one capability support from the support provider on a call-off basis. Bidders are asked to include in their proposal an hourly/day rate for this provision.

We are seeking proposals from organisations or existing networks/consortiums of organisations with a proven track record in developing capabilities through the delivery of training sessions and 1:1 support, and with experience of supporting community enterprises based in the North East and Yorkshire and Humber regions of England.

We recognise that the programme seeks to support community leaders across a broad range of capability areas and that some support providers interested in working on the programme may not have the experience and expertise to deliver across the full breadth.

We welcome interested providers registering their interest and working together to develop and submit collaborative proposals (with a named consortium lead) provided they can demonstrate delivery expertise and experience across the broad range of capability support areas. **To encourage and facilitate collaborative bids we will be publishing details of registered interested bidders, where they have confirmed permission to do so, on our website.**

To register your interest in bidding for this work and to receive a copy of the Invitation to Tender documents, please email workwithus@powertochange.org.uk (with email subject stated as: The Community Entrepreneurs Leadership Programme). Your email should also confirm if you are happy for your interest to be published on our website.

We will also be hosting a webinar on 19th October (see link below) where registered bidders can learn more about the programme aims, delivery mechanisms, and process for submitting a proposal.

Content and Support Provider Invitation to Tender	October – November 2021
<u>Community Entrepreneurs Leadership webinar</u>	2pm on 19th October 2021
Deadline for bidder questions	12 noon on 27 th October 2021
Deadline for proposal submissions	8am on 8 th November 2021
Clarification Discussions	15 th & 16 th November 2021
Decision	19 th November 2021
Contract Commencement (development work)	January – March 2022
Delivery of Services	March 2022- June 2023